

Active Revision – Business studies

Assessment Point – Year 11 mock

Research shows that students who do frequent chunks of revision across all 3 stages of revision below are more likely to reach their full potential.

- ✓ **Upload** – consolidate your knowledge
- ✓ **Process** – active retrieval practice
- ✓ **Download** – apply your knowledge



upload



process



download

TOPIC: Business operations

- Create flashcards which show the different methods of production
- Make a mind map which shows the ways in which suppliers and logistics are interlinked
- Explain the links between quality and customer expectations

- Use the Leitner box technique to check understanding of the production methods
- Develop the mind map to link different concepts of efficiency in production and supply chain management

• **Greengrass Mowers**

Greengrass Mowers prides itself on the quality of its products and its high standard of customer service. The company aims to ensure that very few lawnmowers are returned as faulty after they are sold. The lawnmowers are designed to give customers at least 20 years of use. Other lawnmower manufacturers work on having a maximum 10 year working life.

The high quality of the product makes it more expensive to manufacture. To help reduce costs, Greengrass Mowers managers are thinking of introducing Just In Time (JIT) stock control. The business receives parts for the lawnmowers from about 40 suppliers, including some in China. Interest rates in the UK have been at a low level for many years. Greengrass Mowers' managers believe

that it is likely interest rates will start to rise before long. The managers realise that if interest rates do go up this will affect the business. Higher interest rates will make it more expensive for Greengrass Mowers to pay for its overdraft and any loans it takes out to invest in the company. Greengrass Mowers is known for its high quality. The company wishes to reduce its costs to make it more competitive with foreign lawnmower manufacturers. It has been suggested that Greengrass Mowers could reduce costs by not having such a high quality product.

Recommend whether Greengrass Mowers should continue to produce high quality lawnmowers. Give reasons for your recommendation (9 marks)

- **Midlands Timber**

Midlands Timber Ltd is a company that manufactures high quality garden furniture. The business sells its products through garden centres. *Midlands Timber Ltd* is considering selling directly to the public using the internet. Customers would be able to buy the products at lower prices on the internet than buying the same items at a garden centre. Several of *Midlands Timber Ltd's* key employees have left the business to find work elsewhere. Often employees leave because they feel that the company does not pay them high enough wages for the skills that they have. The company is investigating ways to ensure that its remaining employees do not leave Explain **one** way in which *Midlands Timber Ltd* can make sure that all of its products are of a suitable standard. (9 marks)

<ul style="list-style-type: none">• Create a mind map to detail the different organisational structures• Write a flow diagram which shows the process of recruitment• Create flashcards which show the different ways in which employees can be motivated	<ul style="list-style-type: none">• Expand the mind map to show the roles and responsibilities of different job roles• Explain the links between motivation and training in the workplace	<ul style="list-style-type: none">• State and explain two financial methods of rewarding employees. (4 marks)• Explain two benefits to a business of using internal recruitment. (4 marks)• JAA Toys <p>Jameel has been running his business JAA Toys for two years. The toys have become popular and the business is now receiving larger orders from many toy shops. To help meet this increasing demand Jameel has rented a small business workshop, purchased more machinery and plans to recruit staff. Jameel wants to recruit four people; three to make the toys and one for administration. He has decided that he will not recruit a manager because he wants to keep control over the production of the toys. Instead, he will manage the employees himself and communicate his new designs to staff. This means his business will have a flat organisational structure. Jameel will spend a lot of his time visiting toy shops in the North of England to get orders. He also has plans to visit exhibitions to gain ideas for new designs. Jameel is concerned about rising costs due to the expansion, so he wants to keep the cost of wages down. There are some weeks when production will be low because there are very few orders. The business will be very busy at other times, such as before Christmas. Jameel is aware he needs to recruit skilled production staff to make high-quality toys to his unique designs. This is important to maintain the unique selling point (USP) of JAA Toys. Jameel will manage all the employees himself. Analyse one drawback of a flat organisational structure for JAA Toys. (6 marks)</p>
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